<Date>

**<Customer Name>**

<Address 1>

<Address 2>

Dear **<<Name>**:

We are pleased to introduce **Helios Environmental Solutions Incorporated,** a duly-registered corporation & an emerging provider of services that adheres to environmental sustainability.

We havealways been committed to the advocacy of ensuring that future generations may continue to enjoy all of the Earth’s natural resources--thus, creating a better & more sustainable way of life. This commitment also includes providing innovative services, through the delivery of environment-friendly solutions for every Filipino household, community & business, through these key services:

* **Wastewater Solutions**
* **Solar Power Integration**
* **Disinfection Solutions**

With this, we are submitting our proposal for the supply & installation of a 5kW Photovoltaic System for your residence.

We are a qualified designer, supplier & installer of Photovoltaic Integration Solutions. We take pride in our professional & experienced Engineers, licensed Electricians, Designers & Consultants, who are trained & skilled to undertake small, medium & large-scale Photovoltaic Solutions.

We ensure proper planning, development, execution & quality of the solutions we provide to our customers. Our customers benefit from our experience & expertise, with our ability to tailor-fit our offering, while leveraging on our extensive business relationships within the industry.

1. **INTRODUCTION TO SOLAR**

In the face of surging oil prices & ever-increasing prices of electricity in the country, **Helios Environmental Solutions** has started introducing integrated energy solutions for residential, commercial, industrial buildings--as well as communities in far-flung areas not reached by the grid.

With the fast uptake of solar energy as an energy solution over the past decade since the passing of the Renewable Energy Act of 2008 (R.A. 9513), better economies of scale have made solar energy a viable alternative to augment fossil fuel power. Moreover, the adoption of Feed-in-Tariff within the Renewable Energy Act of 2008 has enabled the individual consumer to maximize savings by the implementation of Net Metering.

Net Metering is an electricity policy for consumers who own Renewable Energy (RE) facilities (such as solar power) to use the power they produce when needed & to contribute to their unused power to the grid. It allows customers of Distribution Utilities (DUs) to install an on-site RE facility, not exceeding 100 Kilowatts (kW) in capacity, in order that they may generate electricity for their own use. Any electricity generated that is not consumed by the customer is automatically exported to the DU’s distribution system. The DU then gives a peso credit for the excess electricity received, equivalent to the DU’s blended generation cost, excluding other generation adjustments & deducts the credits earned from the customer’s electric bill.

**PROJECT DESCRIPTION**

1. Helios Environmental Solutions proposes to source & install a \_ Kilowatt (kW) Photovoltaic System at: <Address>. This shall have an estimated capacity of about \_kWh/year. It shall be a grid-connected system that allows your facility to feed-in directly into the grid excess energy from the photovoltaic system during the day.
2. **SCOPE OF WORK**

Supply & installation of a \_kW Photovoltaic System.

**PROJECT DATA**

Project: \_kW, roof-mounted & grid-tied Photovoltaic System with bi-directional meter

Customer:

Site Address:

System Type: Grid-Tied without Net Meter

Capacity:

Dispatch: Solar power as first dispatch

 **GENERATION PROJECTIONS**

**PV PROJECTED CAPACITY & PROJECTED SAVINGS**

Your PV System is projected to produce up to \_kWh of cost avoidance for your residence each year. This translates to around an average monthly cost avoidance of \_/month, or around \_/year. These projections are based on certain assumptions from your area's *Solar Irradiance Factors*, as well as panel & wiring efficiency, which may vary from time to time. The actual output may also vary, depending on several factors, such as weather, cloud cover & the like. These projections have not yet factored in the benefits you will be receiving from the installation of a Net Meter, which will also depend on your daily consumption habits & how it changes on a daily basis.

**PRICING**

*(inclusive of labor; exclusive of 12% VAT)*

**TERMS & CONDITIONS**

1. Full Payment
* 50% down payment upon acceptance of this proposal
* 50% balance payment upon installation of the PV System
1. Installment Plan (a 20% Installment Fee will be added for this option)
* 50% down payment upon acceptance of this proposal
* The remaining 50% balance will be distributed into 12 monthly & equal payments after installation, amounting to \_/month
* Supported with post-dated checks

 C. Orientation on Inverter functions upon installation

 D. Warranty Period

* PV Panels: Twelve (12) Years (product & performance)
* Inverter: Five (5) Years (product)

Feel free to reach out to us through: (0917) 8634895 or (0920) 9570709. We would be very happy to answer any questions or discuss further.

Thank you!

 

**Jeremy G. Angulo**

Managing Director

Conforme:

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**<Customer Name>**

*(Kindly affix signature & date)*